



TIBURON STRATEGIC ADVISORS

Strategy Consultants to Financial Institutions

*Financial Institutions Research Series*

# Family Office Services: Holistic Sources to the Wealthy

---

(Table of Contents)



*April 2012*

## **TABLE OF CONTENTS**

### **Evolution of Family Office Services**

Market History .....	
Early Phase .....	
Middle Phase .....	
Recent Phase .....	
Market Definition .....	
Bill Pay .....	
Tax Preparation .....	
Travel Arrangements .....	
Household Staff Management .....	
Vehicle Management .....	
Real Estate Management .....	
Legal Services .....	
Family Counseling .....	
Market Growth .....	
Firms .....	
Clients .....	
Revenues .....	
Net Profits.....	
Leading Family Office Services Firms.....	
Clients .....	
Revenues .....	
Net Profits.....	

### **Market Segmentation**

Bill Pay .....	
Market Definition .....	
Market Growth.....	
Leading Bill Pay Providers .....	
Tax Preparation .....	
Market Definition .....	
Market Growth.....	
Leading Tax Preparation Providers.....	
Travel Arrangements .....	
Market Definition .....	
Market Growth.....	
Leading Travel Arrangement Providers.....	
Household Staff Management .....	
Market Definition .....	
Market Growth.....	
Leading Household Staff Management Providers .....	
Vehicle Management .....	
Market Definition .....	
Market Growth.....	
Leading Vehicle Management Providers.....	
Real Estate Management .....	
Market Definition .....	

Market Growth.....	
Leading Real Estate Management Providers .....	
Global Health Care .....	
Market Definition .....	
Market Growth.....	
Leading Global Health Care Providers .....	
Legal Services .....	
Market Definition .....	
Market Growth.....	
Leading Legal Services Providers .....	
Kidnapping & Crisis Management.....	
Market Definition .....	
Market Growth.....	
Leading Kidnapping & Crisis Management Providers .....	
Family Counseling .....	
Market Definition .....	
Market Growth.....	
Leading Family Counseling Providers .....	
<b>Markets &amp; Distribution Channels</b>	
Financial Advisor Markets.....	
Direct Distribution.....	
International Markets .....	
<b>Future Predictions for Family Office Services</b>	
Family Office Services to be More Widely Delivered .....	