



**TIBURON STRATEGIC ADVISORS**

Strategy Consultants to Financial Institutions

*Wines & Spirits Profiles Series*

Viña Caliterra:  
A Chile Winery  
Producing a Variety of Wines

---

(Table of Contents)



*July 19, 2019*

**TABLE OF CONTENTS**

History.....  
    Early Phase .....  
    Middle Phase.....  
    Recent Phase.....  
Statistics.....  
    Employees .....  
    Planted Acres .....  
    Tons of Grapes .....  
    Gallons of Wine .....  
    Cases Produced .....  
    Revenues .....  
    Net Profits.....  
Varietals.....  
    Varietal One .....  
    Varietal Two .....  
Organization & Ownership.....  
    Organizational Structure .....  
        Organizational Chart .....  
        Board of Directors .....  
    Ownership .....  
        Assets .....  
        Liabilities .....  
        Shareholder Equity.....  
        Earnings Per Share.....  
        Dividends Per Share .....  
        Dividend Yield .....  
        Stock Price.....  
        Shares Outstanding .....  
        Market Capitalization.....  
        Ownership by Owner.....  
        Stock Volume.....