



TIBURON STRATEGIC ADVISORS

Strategy Consultants to Financial Institutions

Wines & Spirits Profiles Series

The Hess Collection Winery:
A California Winery
Producing a Variety of Wines

(Table of Contents)



June 4, 2019

TABLE OF CONTENTS

History.....

- Early Phase
- Middle Phase.....
- Recent Phase

Statistics.....

- Employees
- Planted Acres
- Tons of Grapes
- Gallons of Wine
- Cases Produced
- Revenues
- Net Profits.....

Varietals.....

- Varietal One
- Varietal Two

Organization & Ownership.....

- Organizational Structure

 - Organizational Chart
 - Board of Directors

- Ownership

 - Assets
 - Liabilities
 - Shareholder Equity.....
 - Earnings Per Share.....
 - Dividends Per Share
 - Dividend Yield
 - Stock Price.....
 - Shares Outstanding
 - Market Capitalization.....
 - Ownership by Owner.....
 - Stock Volume.....