

# Sharon Oberlander's Team

A Leading Broker at Merrill  
Lynch

Tiburon Written Research  
December 28, 2018



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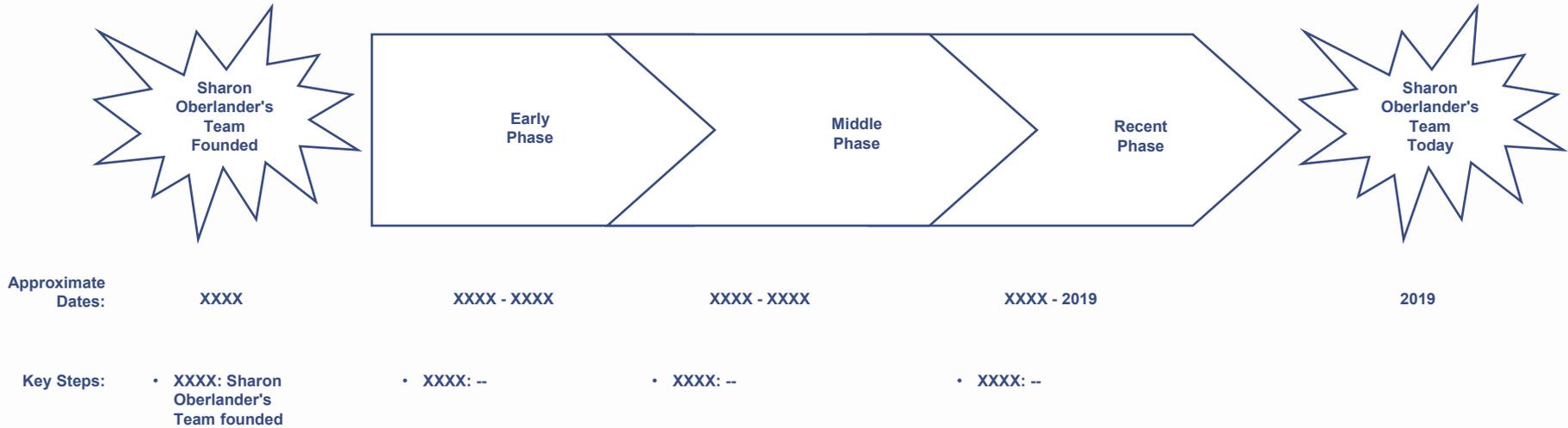
## Comments

- **Founded in XXXX**
- **Based in XXXX**



# Sharon Oberlander's Team was Founded in XXXX and Has Subsequently Evolved through its Early, Middle, & Recent Phases

## Sharon Oberlander's Team History



# Sharon Oberlander's Team was Founded in XXXX

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## Comments

- **Founded in XXXX**
- **Based in XXXX**



# Sharon Oberlander's Team is Not a Frequent Advertiser

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## Comments

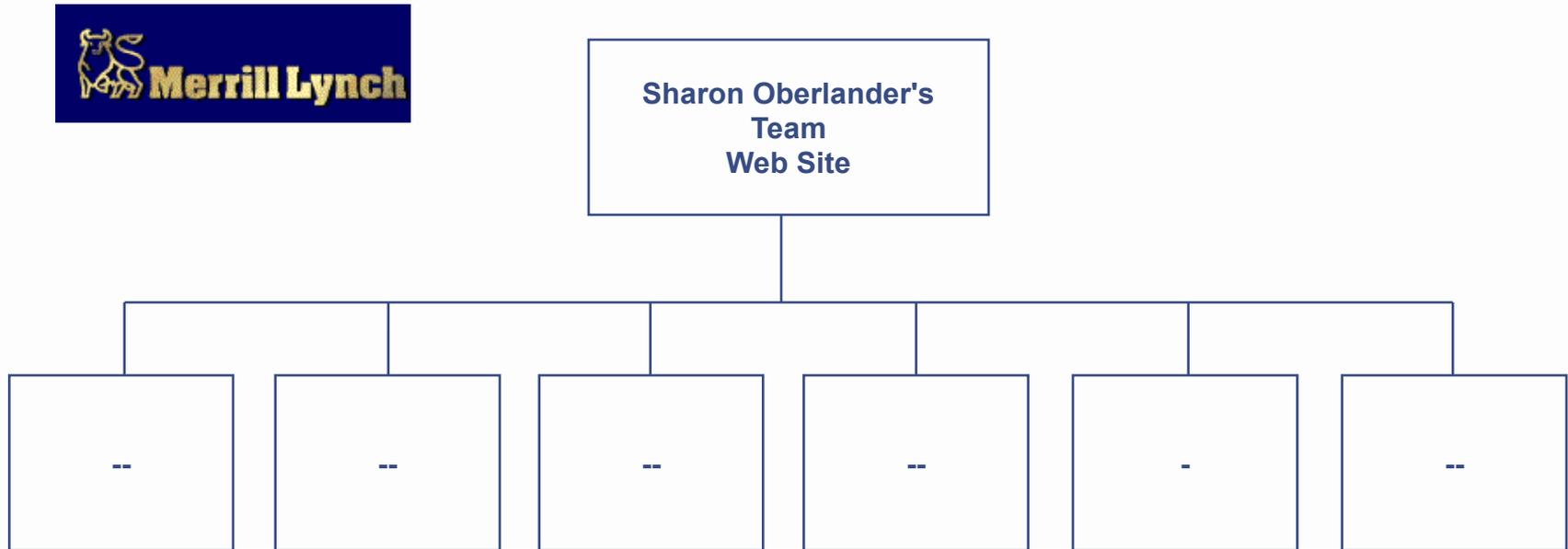
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# Sharon Oberlander's Team Has a Web Site with XXXX Core Sections, Including \_\_\_\_\_

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## Sharon Oberlander's Team Web Site



# Sharon Oberlander's Team Has a Charitable Giving Program

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## Comments

- --



# Sharon Oberlander's Team is Not a Frequent Acquirer

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## Comments

- --



# Sharon Oberlander's Team Has Employees

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## Sharon Oberlander's Team Employees



Source: Tiburon Research & Analysis

**Sharon Oberlander's Team  
Clients**



Source: Tiburon Research & Analysis

# Sharon Oberlander's Team Has Gathered Accounts

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## Sharon Oberlander's Team Accounts



Source: Tiburon Research & Analysis

# Sharon Oberlander's Team Has an \$\_\_\_ Average Account Size

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## Sharon Oberlander's Team Average Account Size



# ***Sharon Oberlander's Team Has Gathered Assets Under Administration***

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## **Sharon Oberlander's Team Assets Under Administration (\$ Millions)**



# Sharon Oberlander's Team Generates Revenues

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## Sharon Oberlander's Team Revenues (\$ Millions)



Source: Tiburon Research & Analysis

# Sharon Oberlander's Team Earns \$\_\_\_ Million

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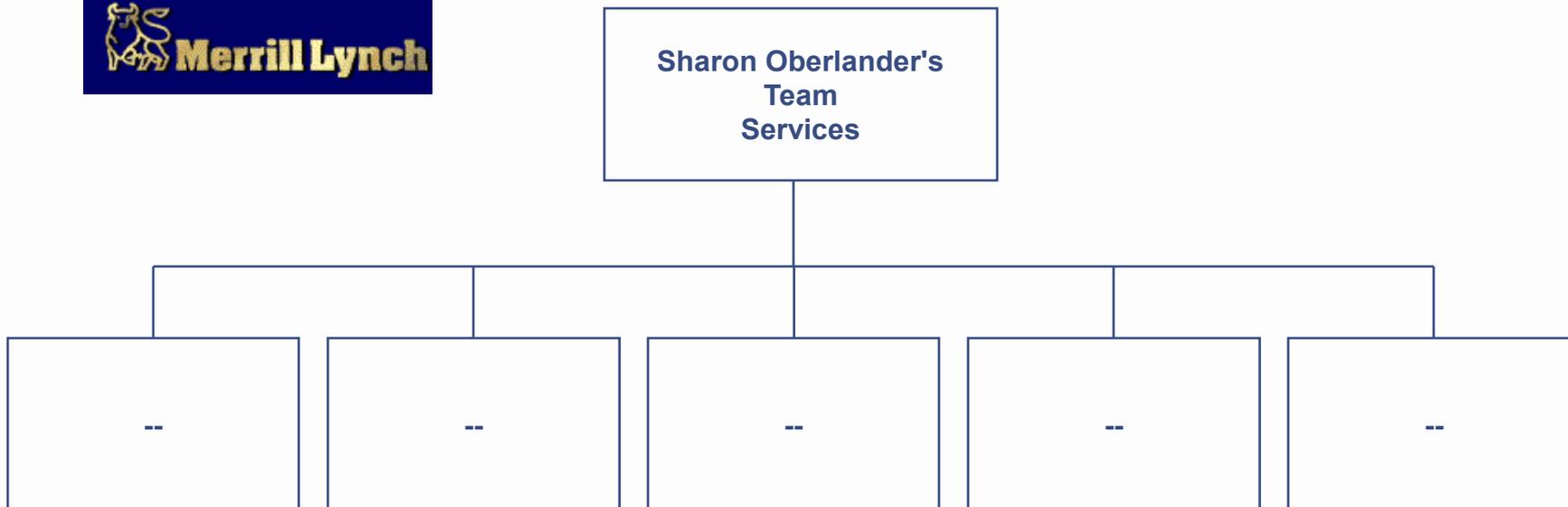
## Sharon Oberlander's Team Net Profits (\$ Millions)



Source: Tiburon Research & Analysis

# Sharon Oberlander's Team Provides a Number of Services, Including...

## Sharon Oberlander's Team Services



# Sharon Oberlander's Team's First Service is \_\_\_\_

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## Comments

- --



# Sharon Oberlander's Team's Second Service is \_\_\_\_

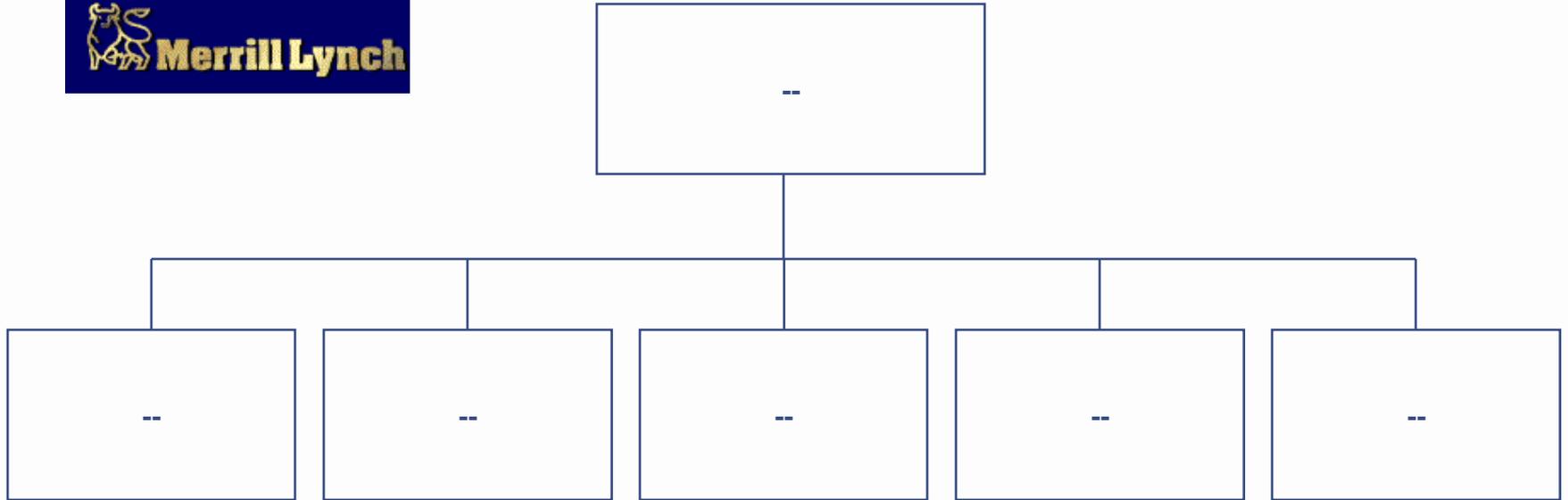
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## Comments

- --



## Sharon Oberlander's Team Organizational Chart



# Sharon Oberlander's Team Has a Board of Directors Led by its Chairman...

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## Sharon Oberlander's Team Board of Directors

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• --	• --	• --	• --	• -- 

**Comments**

- --



# Sharon Oberlander's Team Has Assets

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## Sharon Oberlander's Team Assets (\$ Millions)



Source: Tiburon Research & Analysis

# Sharon Oberlander's Team Has Liabilities

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## Sharon Oberlander's Team Liabilities (\$ Millions)



Source: Tiburon Research & Analysis

## Sharon Oberlander's Team Shareholders Equity (\$ Millions)



2017 2018

# Sharon Oberlander's Team Earns ... Per Share

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## Sharon Oberlander's Team Earnings Per Share



Source: Tiburon Research & Analysis

# Sharon Oberlander's Team Declares ... Dividends Per Share

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## Sharon Oberlander's Team Dividends Per Share



Source: Tiburon Research & Analysis

# Sharon Oberlander's Team Has a ... Dividend Yield

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## Sharon Oberlander's Team Dividend Yield



Source: Tiburon Research & Analysis

**Sharon Oberlander's Team  
Stock Price**



Source: Tiburon Research & Analysis

# Sharon Oberlander's Team Has ... Shares Outstanding

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## Sharon Oberlander's Team Shares Outstanding



Source: Tiburon Research & Analysis

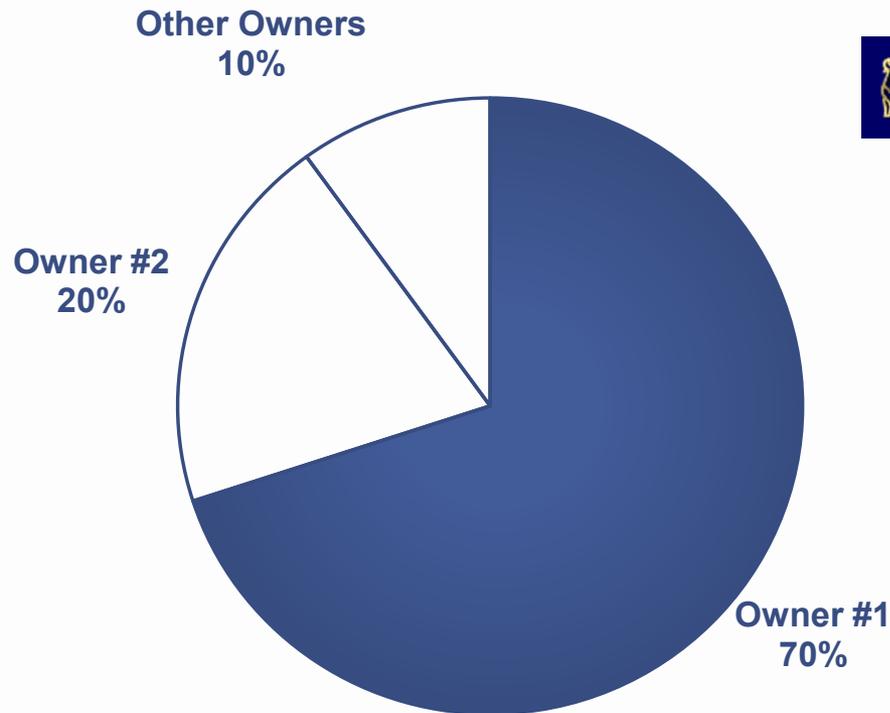
# Sharon Oberlander's Team's Market Capitalization is ...

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## Sharon Oberlander's Team Market Capitalization (\$ Millions)



**Sharon Oberlander's Team  
Ownership  
By Owner**



# Sharon Oberlander's Team's Stock Volume is....

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## Sharon Oberlander's Team Stock Volume



Source: Tiburon Research & Analysis



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