

Reza Zafari's Team

A Leading Broker at Merrill Lynch

Tiburon Written Research
February 9, 2019



TIBURON STRATEGIC ADVISORS

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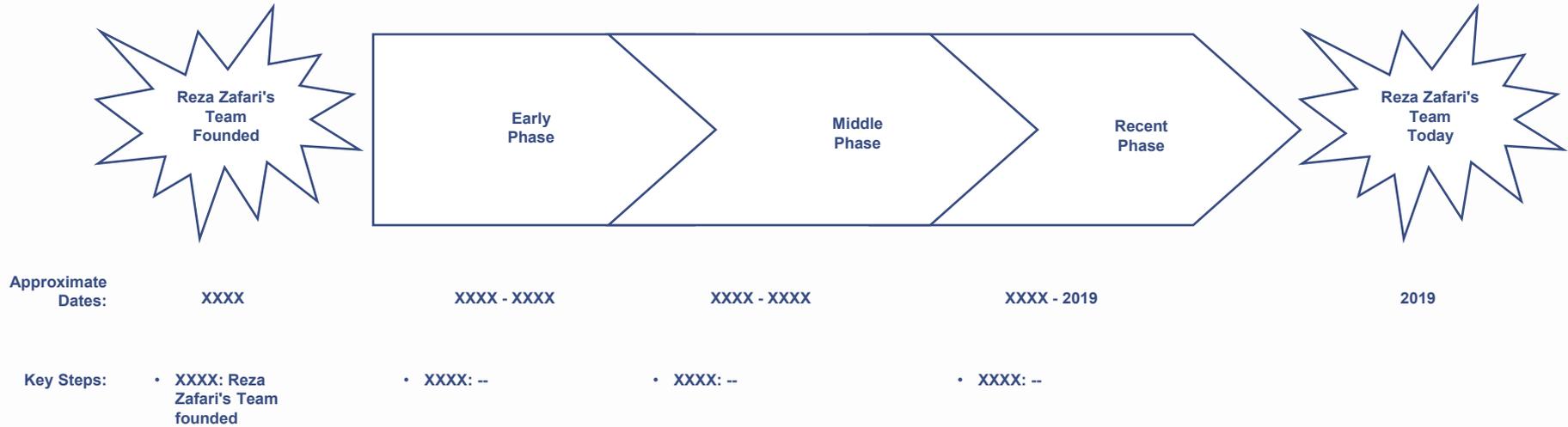
Comments

- **Founded in XXXX**
- **Based in XXXX**



Reza Zafari's Team was Founded in XXXX and Has Subsequently Evolved through its Early, Middle, & Recent Phases

Reza Zafari's Team History



Comments

- **Founded in XXXX**
- **Based in XXXX**



Reza Zafari's Team is Not a Frequent Advertiser

Advertising

Comments

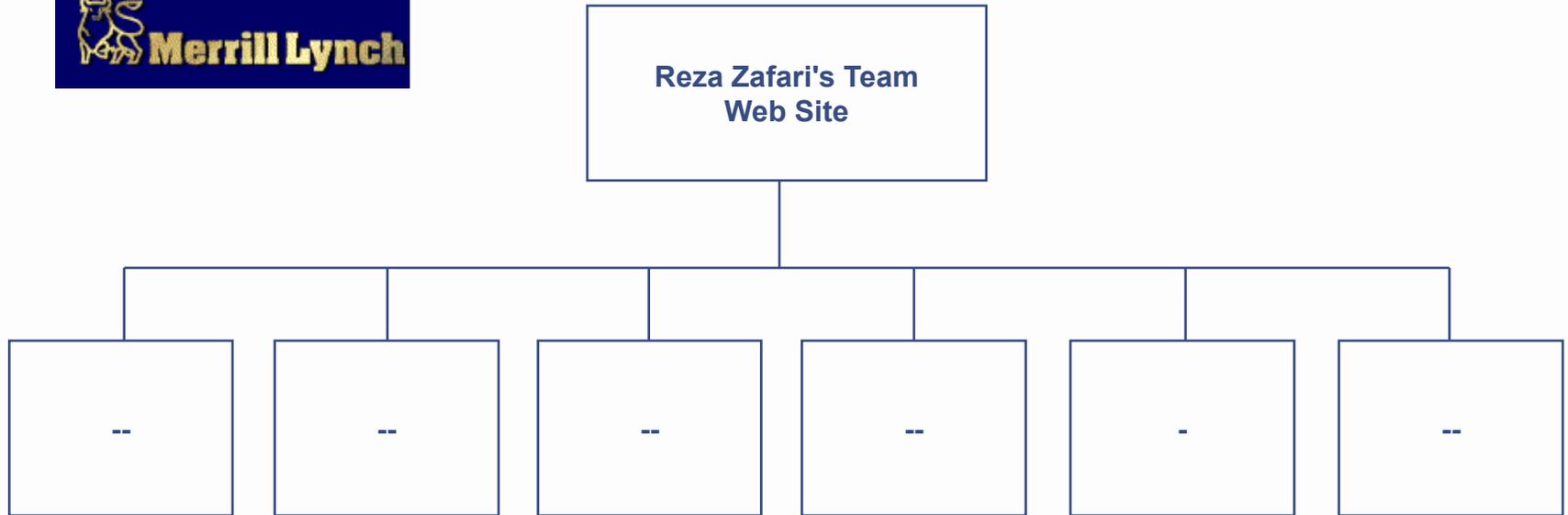
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Source: Tiburon Research & Analysis

Reza Zafari's Team Has a Web Site with XXXX Core Sections, Including _____

Reza Zafari's Team Web Site



Reza Zafari's Team Has a Charitable Giving Program

Charitable Giving

Comments

- --



Source: Tiburon Research & Analysis

Reza Zafari's Team is Not a Frequent Acquirer

Acquisitions

Comments

- --



Reza Zafari's Team Has Employees

Reza Zafari's Team Employees



2017

2018

Needs data

Reza Zafari's Team Clients



2017

2018

Reza Zafari's Team Has Gathered Accounts

Needs data

Reza Zafari's Team Accounts



2017 2018

Reza Zafari's Team Has an \$___ Average Account Size

Needs data

Reza Zafari's Team Average Account Size



Reza Zafari's Team Has Gathered Assets Under Administration

Needs data

Reza Zafari's Team Assets Under Administration (\$ Millions)



Source: Tiburon Research & Analysis

Reza Zafari's Team Generates Revenues

Needs data

Reza Zafari's Team Revenues (\$ Millions)



Source: Tiburon Research & Analysis

Reza Zafari's Team's First Service is ____

Comments

- --



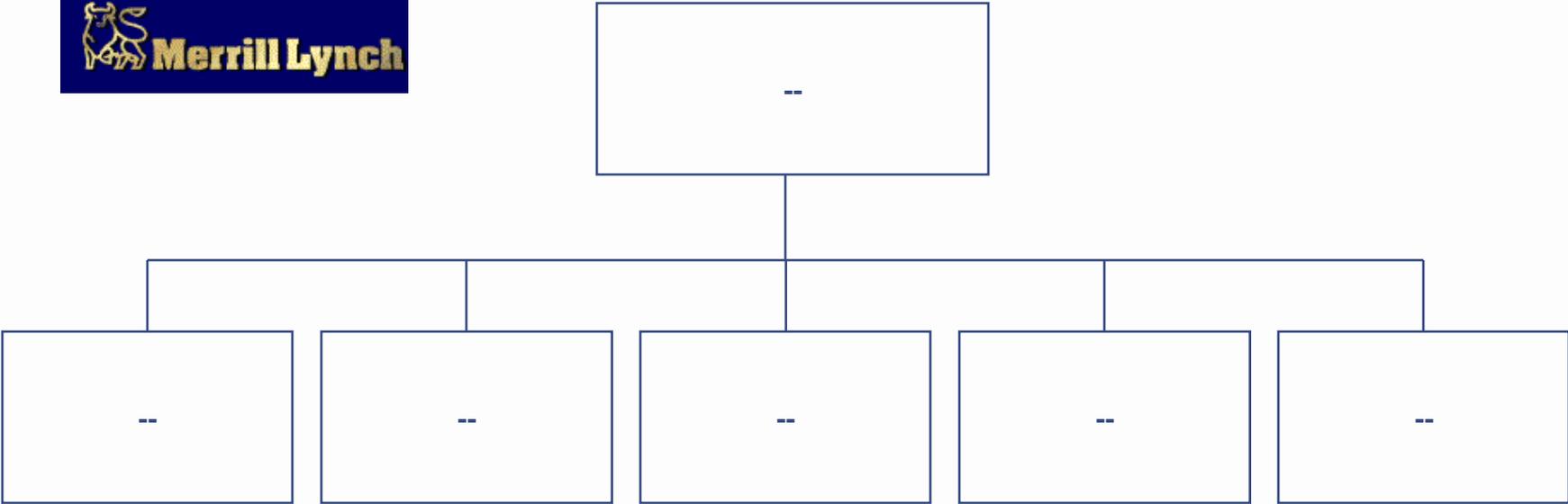
Reza Zafari's Team's Second Service is ____

Comments

- --



Reza Zafari's Team Organizational Chart



Source: Tiburon Research & Analysis

Reza Zafari's Team Has a Board of Directors Led by its Chairman...

Reza Zafari's Team Board of Directors

--	--	--	--	--
• --	• --	• --	• --	• --
				

Source: Tiburon Research & Analysis

Comments

- --



Reza Zafari's Team Has Assets

Needs data

Reza Zafari's Team Assets (\$ Millions)



2017 2018

Reza Zafari's Team Has Liabilities

Needs data

Reza Zafari's Team Liabilities (\$ Millions)



2017 2018

Source: Tiburon Research & Analysis

Reza Zafari's Team Has Shareholders' Equity

Needs data

Reza Zafari's Team Shareholders Equity (\$ Millions)



Source: Tiburon Research & Analysis

Reza Zafari's Team Earns ... Per Share

Needs data

Reza Zafari's Team Earnings Per Share



2017 2018

Reza Zafari's Team Declares ... Dividends Per Share

Needs data

Reza Zafari's Team Dividends Per Share



2017

2018

Reza Zafari's Team Has a ... Dividend Yield

Needs data

Reza Zafari's Team Dividend Yield



2017 2018

Needs data

Reza Zafari's Team Stock Price



2017

2018

Reza Zafari's Team Has ... Shares Outstanding

Needs data

Reza Zafari's Team Shares Outstanding



Reza Zafari's Team's Market Capitalization is ...

Needs data

Reza Zafari's Team Market Capitalization (\$ Millions)

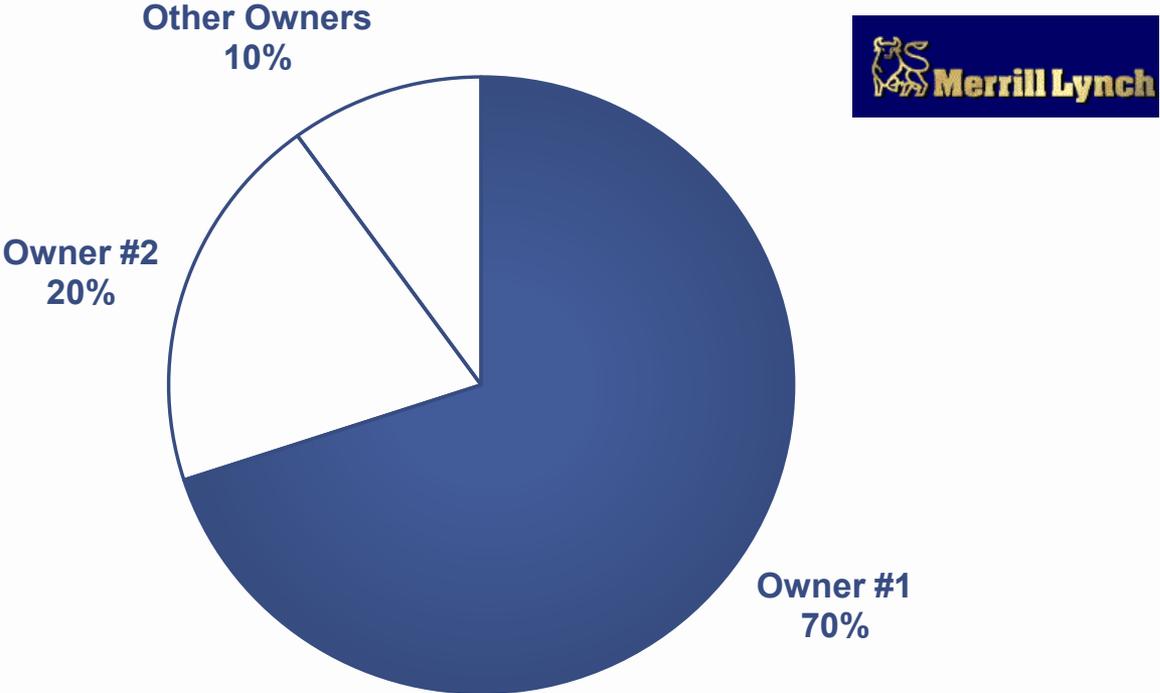


2017

2018

Needs data

Reza Zafari's Team Ownership By Owner



Source: Tiburon Research & Analysis

Reza Zafari's Team's Stock Volume is....

Needs data

Reza Zafari's Team Stock Volume



2017 2018



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