

Qualis Capital

A Leading Marketplace for Private Alternative Investments

Tiburon Written Research
August 31, 2020



TIBURON STRATEGIC ADVISORS

Industry Leading Think Tank, Advisor, and Investor in
Wealth & Investment Management (& WealthTech) Firms

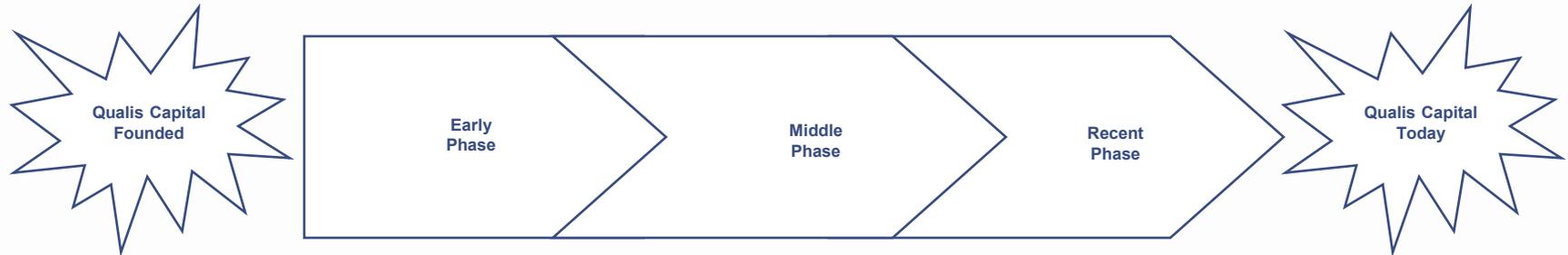


Comments

- **Founded in 2019**
 - **Founded by Antonio DeRosa**
- **Based in New York, NY**
- **CEO: Antonio DeRosa**
- **Web Site: www.QualisCapital.com**

Qualis Capital was Founded in 2019 and Has Subsequently Evolved through its Early, Middle, & Recent Phases

Qualis Capital History



Approximate Dates:

2019

Early 2019

Late 2019

2020

2020

Key Steps:

- 2019: Qualis Capital founded

- XXXX: --

- 2019: David Kaul joined
- 2019: Robert Pereira joined
- 2019: Elizabeth Ward joined
- 2019: Jeffrey Lau joined

- XXXX: --



Source: 8/31/20 Qualis Capital Web Site; 8/31/20 LinkedIn Web Site; Tiburon Research & Analysis

Qualis Capital was Founded by Antonio DeRosa in 2019



Comments

- **Founded in 2019**
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- **Based in New York, NY**
- **CEO: Antonio DeRosa**

Qualis Capital is Not a Frequent Advertiser

Advertising

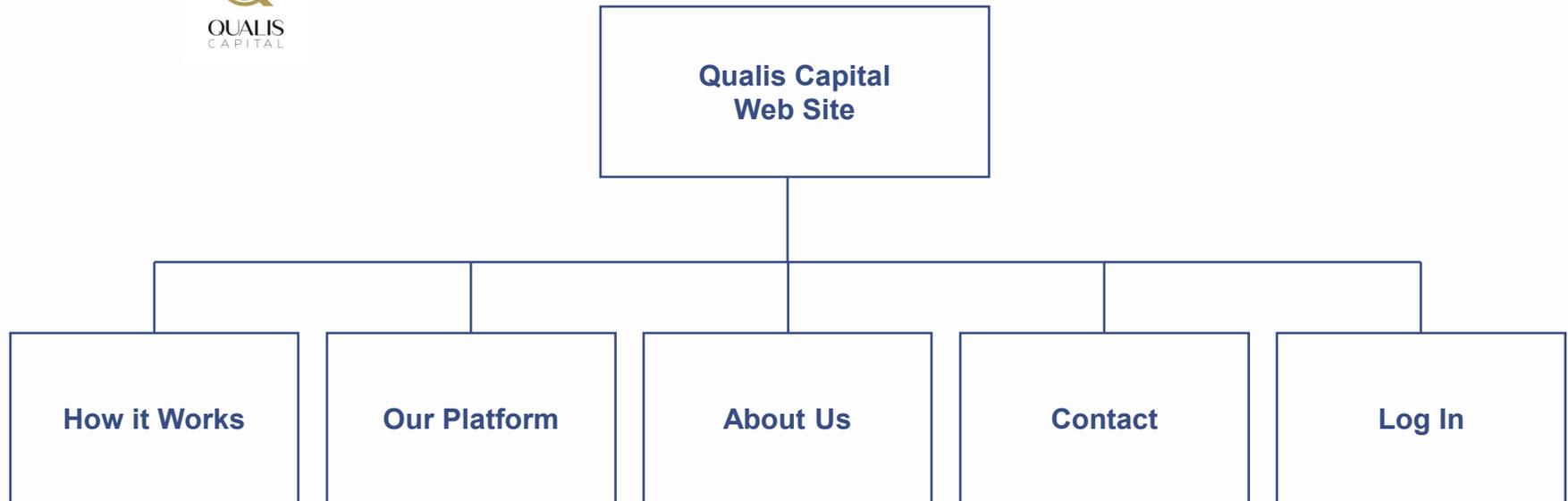
Comments

- --



Qualis Capital Has a Web Site with Five Core Sections, Including How it Works, Our Platform, About Us, Contact, & Log In

Qualis Capital Web Site



Qualis Capital is Not a Frequent Acquirer

Acquisitions

Comments

- --



Qualis Capital Has a Charitable Giving Program

Charitable
Giving

Comments

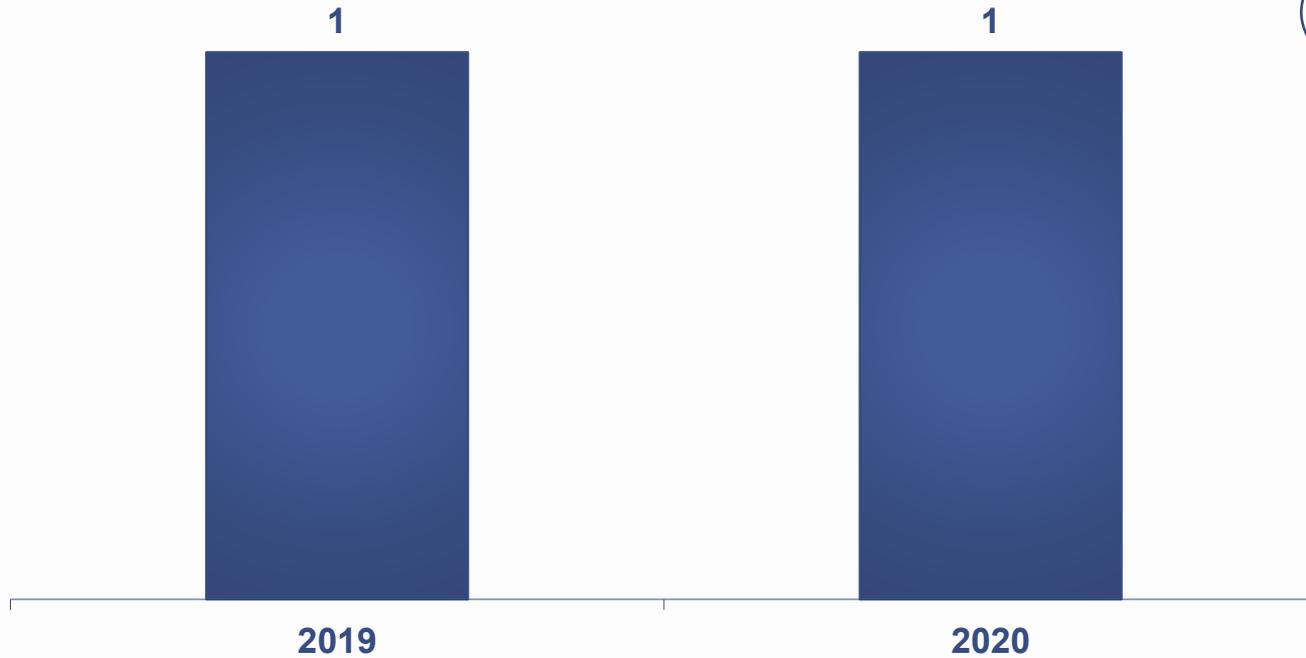
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Qualis Capital Has One Office, Consistent Since 2019



Qualis Capital Offices



2020 = 8/31/19

2019 = 5/12/20

Expected to open
Melbourne,
Australia office

Qualis Capital Has Employees

Qualis Capital Employees

Needs data

8 on LinkedIn
(8/31/20)

11-50
Employees
(8/31/20)



2019

2020

Source: 8/31/20 LinkedIn Web Site; Tiburon Research & Analysis

Qualis Capital Serves Clients

Qualis Capital Clients

Needs data

Alternative Asset
Manager Partners:
Apis Capital; BHZ
Capital; DG
Capital; Ibox
Investors



2019

2020

Qualis Capital Has Gathered Accounts

Qualis Capital Accounts

Needs data

Platform partners:
Wealth Advisor
Growth Network;
WealthShield



2019

2020

Qualis Capital Generates Revenues

Needs data

Qualis Capital Revenues (\$ Millions)



2019 2020

Qualis Capital Earns \$___ Million

Needs data

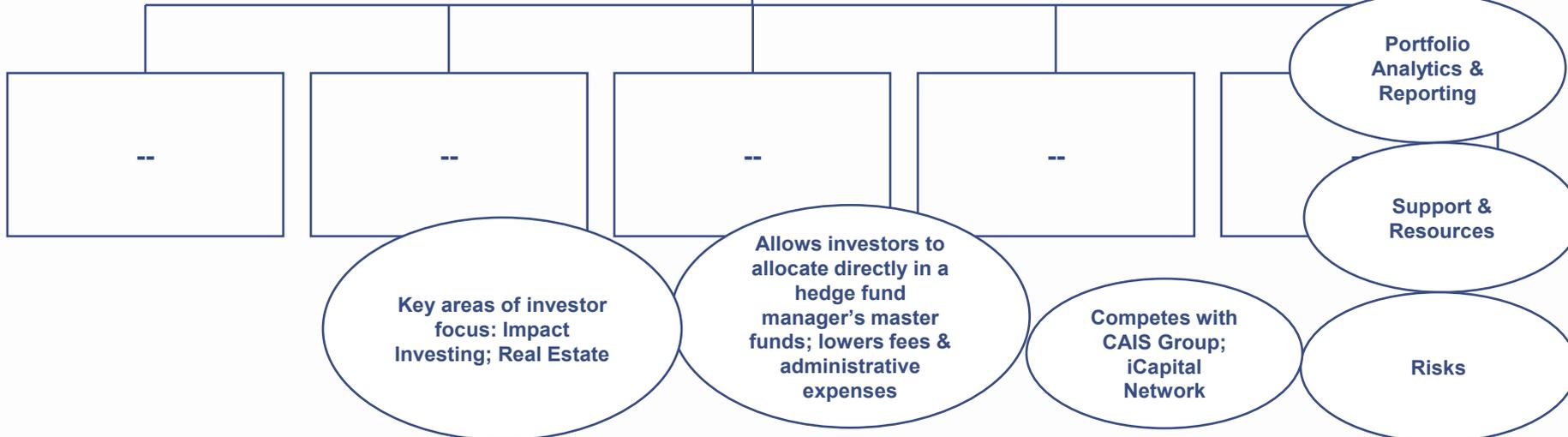
Qualis Capital Net Profits (\$ Millions)



2019 2020

Qualis Capital Provides a Number of Services, Including...

Qualis Capital Services



Source: 8/31/20 Qualis Capital Web Site; 8/28/20 Wealth Advisor Growth Network Interview (Ward); 5/12/20 HFM; Tiburon Research & Analysis

Qualis Capital's First Service is _____



Comments
<ul style="list-style-type: none"><li data-bbox="664 391 741 411">• --

Qualis Capital's Second Service is _____



Comments
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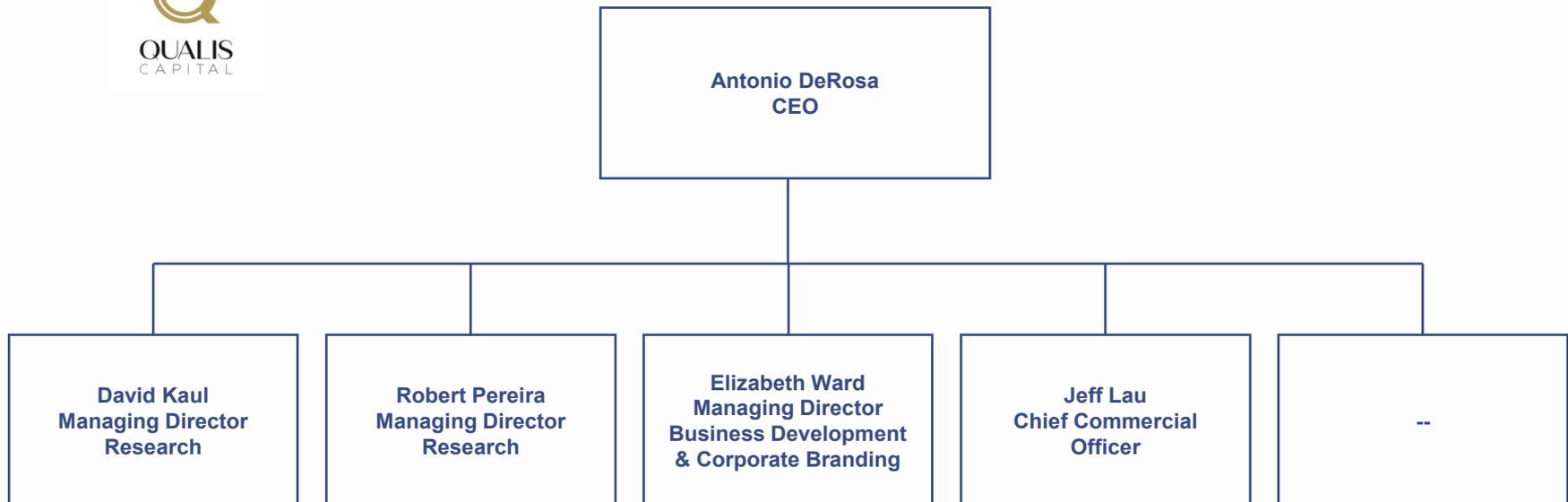
Qualis Capital's Third Service is _____



Comments
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Qualis Capital is Led by its CEO Antonio DeRosa

Qualis Capital Organizational Chart



Note: Antonio DeRosa founded the firm in 2019; he was formerly at Clementine Capital, Columbia University, E-liance, Jefferies & Company, Morgan Stanley, Prudential Financial, and The Goldman Sachs Group; David Kaul joined the firm in 2019; he was formerly at Barclays, Capital Integration Systems (DBA CAIS Group), DN&C, Muirfield Capital Management, Stifel Financial Corporation, Union Bancaire Privee, and Viking Investment Group; Robert Pereira joined the firm in 2019; he was formerly at Credit Suisse and Jefferies & Company; Elizabeth Ward joined the firm in 2019; she was formerly at Ameriprise Financial, Fidelity Investments, The Charles Schwab Corporation, & Virtus Real Estate Capital; Jeffrey Lau joined the firm in 2019; he was formerly at Capital Forensics, Cowen & Company, Credit Suisse, Donaldson, Lufkin, & Jenrette, Lehman Brothers, Merrill Lynch, Jefferies & Company, and JML Consultants

Source: 8/31/20 Qualis Capital Web Site; 8/31/20 LinkedIn Web Site; Tiburon Research & Analysis

Qualis Capital Has a Board of Directors Led by its Chairman Anil Arora

Qualis Holdings?

Qualis Capital Board of Directors

<p>Anil Arora (Chairman)</p>	<p>Antonio DeRosa</p>	<p>James Hird</p>	<p>--</p>	<p>--</p>
<ul style="list-style-type: none"> • Former CEO, Investnet Yodlee • Joined board in 2020 	<ul style="list-style-type: none"> • CEO, Qualis Capital • Joined board in 2019 	<ul style="list-style-type: none"> • Executive Director, The Gemba Group • Joined board in 2020 	<ul style="list-style-type: none"> • -- 	<ul style="list-style-type: none"> • -- 

Source: 8/31/20 Qualis Capital Web Site; 8/31/20 LinkedIn Web Site; Tiburon Research & Analysis

Qualis Capital is Privately Owned



Comments
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Source: Tiburon Research & Analysis

Qualis Capital Has Assets

Needs data

Qualis Capital Assets (\$ Millions)



2019

2020

Qualis Capital Has Liabilities

Needs data

Qualis Capital Liabilities (\$ Millions)



2019

2020

Qualis Capital Has Shareholders' Equity

Needs data

Qualis Capital Shareholders Equity (\$ Millions)



2019

2020

Qualis Capital Earns ... Per Share

Needs data

Qualis Capital Earnings Per Share



2019

2020

Qualis Capital Declares ... Dividends Per Share

Needs data

Qualis Capital Dividends Per Share



2019

2020

Qualis Capital Has a ... Dividend Yield

Needs data

Qualis Capital Dividend Yield



Qualis Capital's Stock Price is ...

Needs data

Qualis Capital Stock Price



2019 2020

Qualis Capital Has ... Shares Outstanding

Needs data

Qualis Capital Shares Outstanding



2019 2020

Source: Tiburon Research & Analysis

Qualis Capital's Market Capitalization is ...

Needs data

Qualis Capital Market Capitalization (\$ Millions)

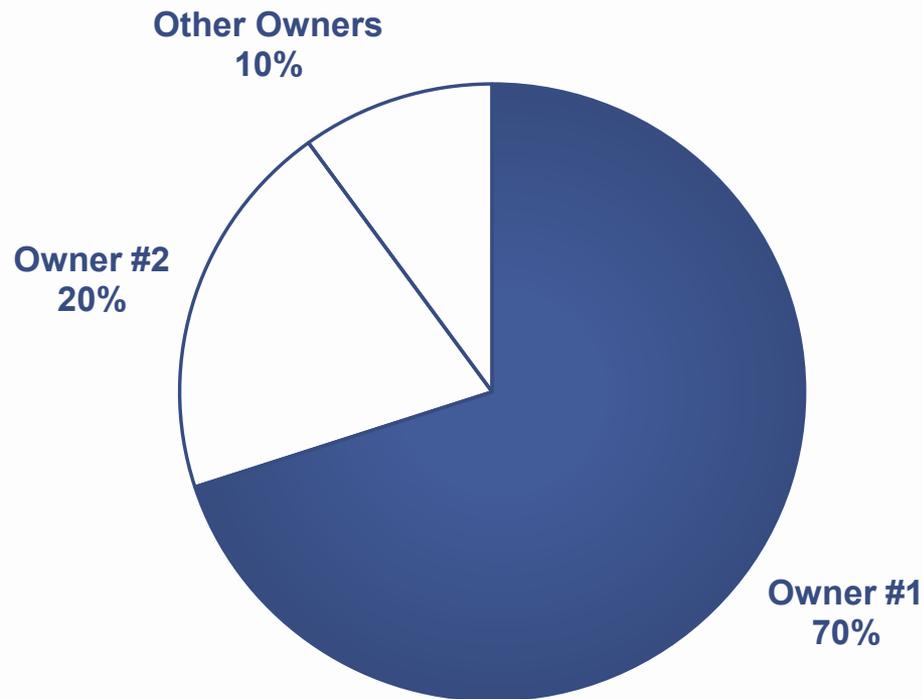


2019

2020

Needs data

Qualis Capital Ownership By Owner



Qualis Capital's Stock Volume is....

Needs data

Qualis Capital Stock Volume



2019

2020



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