



**TIBURON STRATEGIC ADVISORS**

Strategy Consultants to Financial Institutions

*Wines & Spirits Profiles Series*

**Martinelli:  
A California Winery  
Producing a Variety of Wines**

---

(Table of Contents)



*May 24, 2019*

**TABLE OF CONTENTS**

History.....

- Early Phase .....
- Middle Phase.....
- Recent Phase .....

Statistics.....

- Employees .....
- Planted Acres .....
- Tons of Grapes .....
- Gallons of Wine .....
- Cases Produced .....
- Revenues .....
- Net Profits.....

Varietals.....

- Varietal One .....
- Varietal Two .....

Organization & Ownership.....

- Organizational Structure .....

  - Organizational Chart .....
  - Board of Directors .....

- Ownership .....

  - Assets .....
  - Liabilities .....
  - Shareholder Equity.....
  - Earnings Per Share.....
  - Dividends Per Share .....
  - Dividend Yield .....
  - Stock Price.....
  - Shares Outstanding .....
  - Market Capitalization.....
  - Ownership by Owner.....
  - Stock Volume.....