

# Link Ventures

## A Leading Venture Capital Firm

Tiburon Written Research  
April 6, 2021



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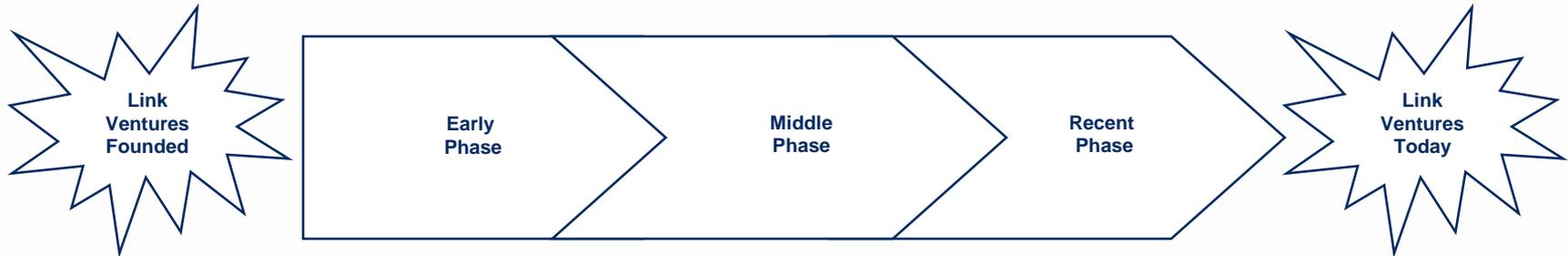


## Comments

- **Founded in 2006**
  - **Founded by Dave Blundin**
- **Based in Cambridge, MA**
- **1 office**
- **13 portfolio companies**
- **Managing Partner: Dave Blundin**
- **Web site: [www.linkventures.com](http://www.linkventures.com)**

# Link Ventures was Founded in 2006 and Has Subsequently Evolved through its Early, Middle, & Recent Phases

## Link Ventures History



Approximate Dates:	2006	2006 - 2015	2016 - 2019	2020 - 2021	2021
Key Steps:	<ul style="list-style-type: none"> <li>• 2006 : Link Ventures founded</li> </ul>	<ul style="list-style-type: none"> <li>• 2006: Cynthia Blanco joined</li> <li>• 2015: Dominic Lloyd joined</li> <li>• 2015: Matt Rita joined</li> <li>• 2015: Mira Wilczek joined</li> </ul>	<ul style="list-style-type: none"> <li>• 2018: Rob Chaplinsky joined</li> <li>• 2018: John Werner joined</li> <li>• 2019: Lisa Dolan joined</li> </ul>	<ul style="list-style-type: none"> <li>• XXXX: --</li> </ul>	



Source: 4/6/21 Link Ventures Web Site; 4/6/21 LinkedIn Web Site; 4/6/21 Pitchbook Web Site; 4/6/21 Crunchbase Web Site; Tiburon Research & Analysis

# ***Link Ventures was Founded by Dave Blundin in 2006***

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## **Comments**

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# Link Ventures is Not a Frequent Advertiser

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## Comments

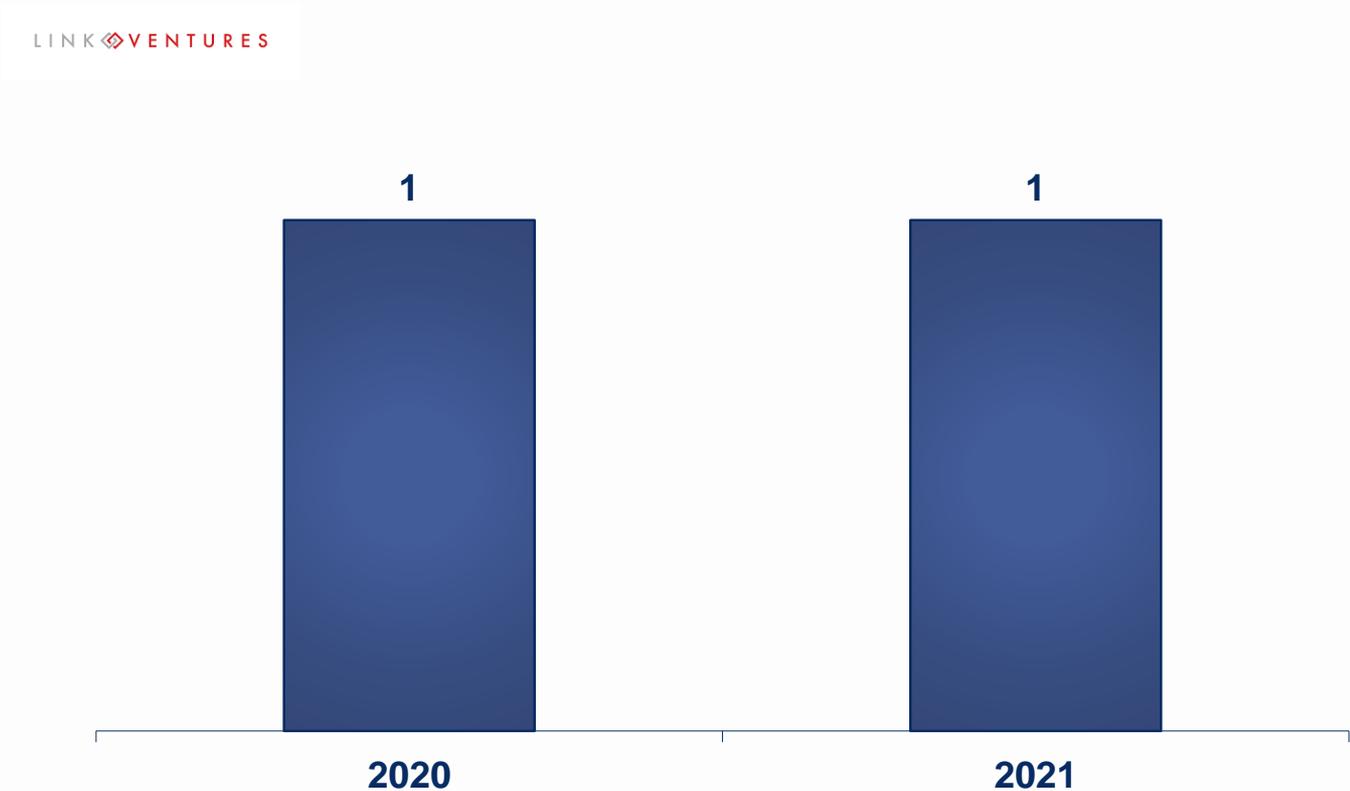
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# Link Ventures Has One Office, Consistent Since 2020

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## Link Ventures Offices



Source: 4/6/21 Link Ventures Web Site; 4/6/21 LinkedIn Web Site; Tiburon Research & Analysis

# Link Ventures' Offices Include Cambridge, MA

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## Link Ventures Offices

- Cambridge, MA

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# Link Ventures' Investments Include AgileClicks, EverQuote, Healthcare.com, LeadKarma, Own Up, Rocketmiles, & Vestmark

## Link Ventures Portfolio Companies

- AgileClicks
- Autotegrity
- CareDash
- Course Advisor
- EverQuote
- Healthcare.com
- HopJump
- Jobcase
- LeadKarma
- LifestyleCX
- Minded
- Minerva Analytics
- MotoRefi
- Own Up
- Rocketmiles
- Stilt
- TalentSky
- TodayTix
- Trust & Will
- Vestmark

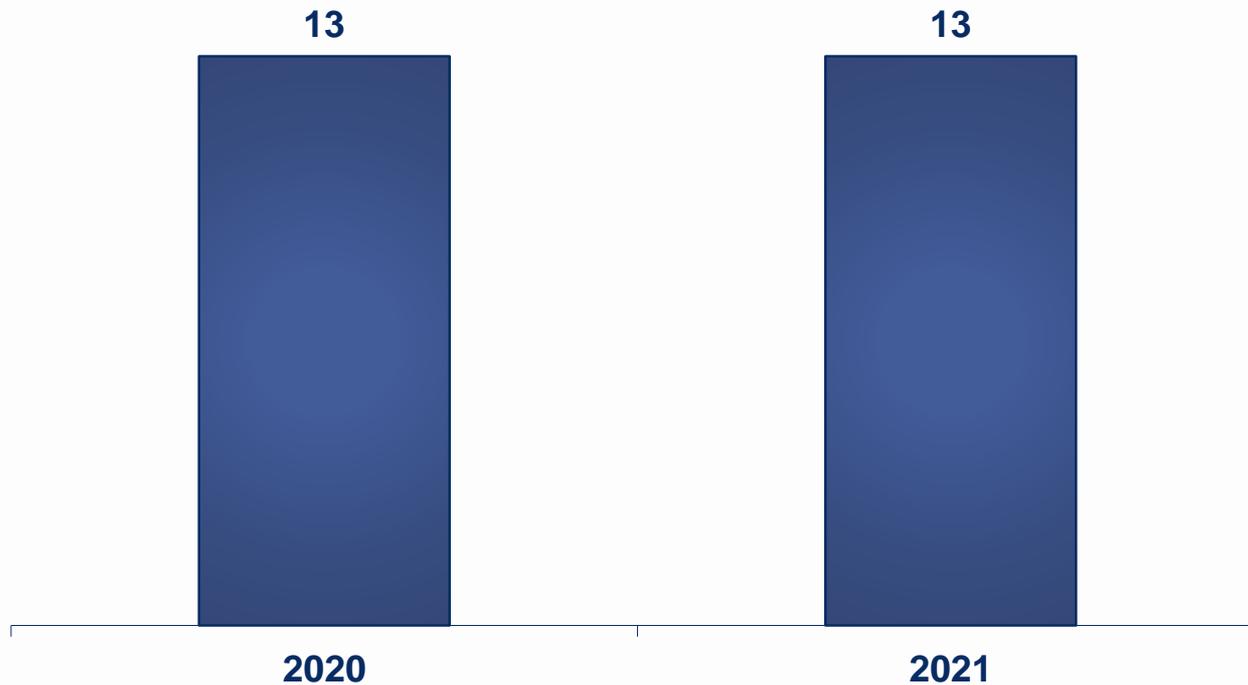


# Link Ventures Has Thirteen Portfolio Companies, Consistent Since 2020

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## Link Ventures Portfolio Companies

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Source: 4/6/21 Link Ventures Web Site; 4/6/21 LinkedIn Web Site; 4/6/21 Pitchbook Web Site; 4/6/21 Crunchbase Web Site; Tiburon Research & Analysis

# Link Ventures' Portfolio Companies Include EverQuote, Healthcare.com, MotoRefi, Own Up, & Vestmark

## Link Ventures Portfolio Companies

- CareDash
- EverQuote
- Healthcare.com
- HopJump
- LifestyleCX
- Minded
- Minerva Analytics
- MotoRefi
- Own Up
- Stilt
- TalentSky
- Trust & Will
- Vestmark

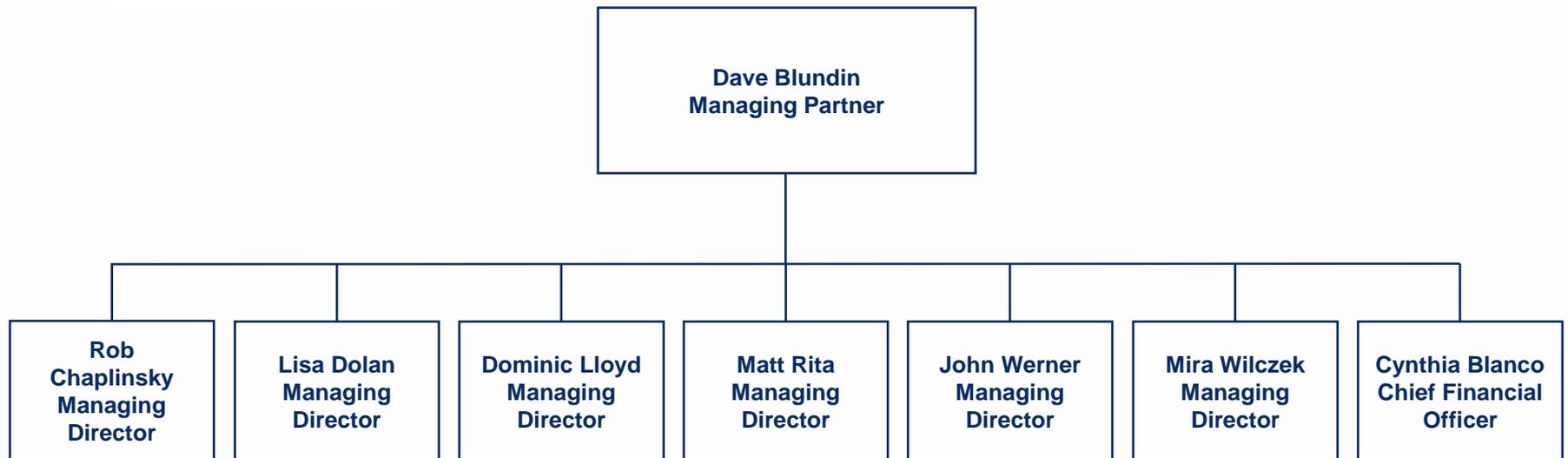


# Link Ventures is Led by its Managing Partner Dave Blundin

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## Link Ventures Organizational Chart

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Note: Dave Blundin founded the firm in 2006; Rob Chaplinsky joined the firm in 2018; Lisa Dolan joined the firm in 2019; Dominic Lloyd joined the firm in 2015; Matt Rita joined the firm in 2015; John Werner joined the firm in 2018; Mira Wilczek joined the firm in 2015; Cynthia Blanco joined the firm in 2006

Source: 4/6/21 Link Ventures Web Site; 4/6/21 LinkedIn Web Site; 4/6/21 Pitchbook Web Site; 4/6/21 Crunchbase Web Site; Tiburon Research & Analysis

# Link Ventures is Privately Owned

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## Comments

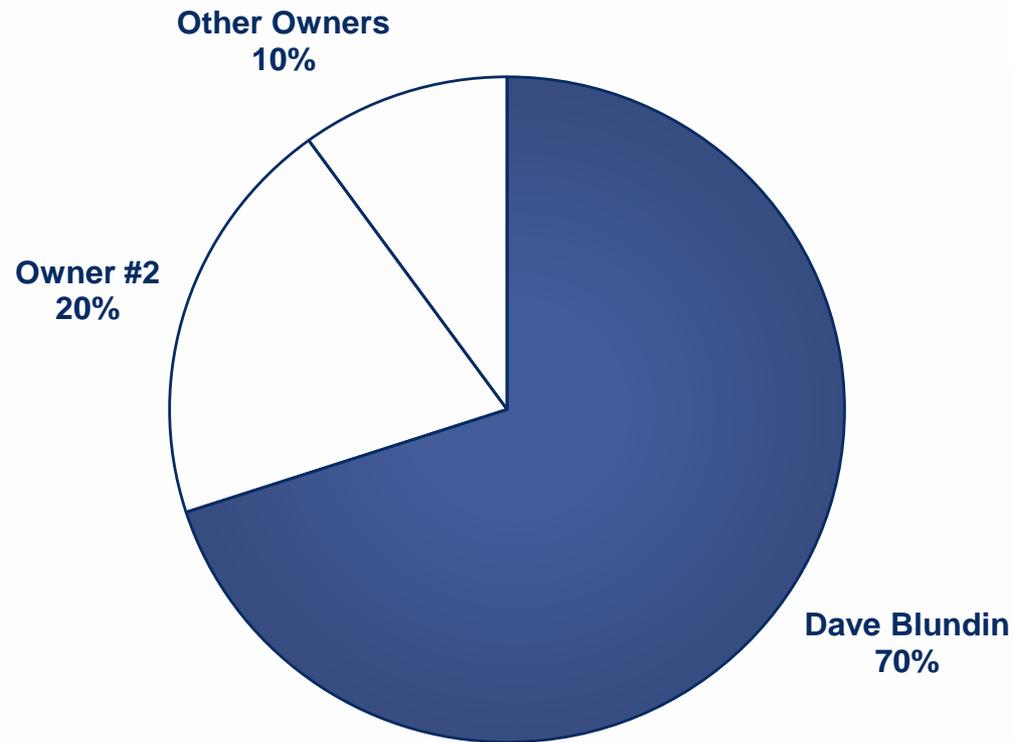
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# Link Ventures is Owned by Dave Blundin

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## Link Ventures Ownership By Owner



Source: 4/6/21 Link Ventures Web Site; 4/6/21 LinkedIn Web Site; 4/6/21 Pitchbook Web Site; 4/6/21 Crunchbase Web Site; Tiburon Research & Analysis



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